# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

# FORM 8-K

#### **CURRENT REPORT**

PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported): February 7, 2013

# **MEDICAL PROPERTIES TRUST, INC.**

(Exact Name of Registrant as Specified in Charter)

**Commission File Number 001-32559** 

Maryland (State or other jurisdiction of incorporation or organization)

1000 Urban Center Drive, Suite 501 Birmingham, AL (Address of principal executive offices) 20-0191742 (I. R. S. Employer Identification No.)

> 35242 (Zip Code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the Registrant under any of the following provisions:

Registrant's telephone number, including area code (205) 969-3755

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Dere-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Dere-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02. Results of Operations and Financial Condition.

On February 7, 2013, Medical Properties Trust, Inc. issued a press release announcing its financial results for the quarter and year ended December 31, 2012. A copy of the press release is attached as Exhibit 99.1 to this Current Report on Form 8-K and is incorporated herein by reference. The information in this Current Report on Form 8-K, including the information set forth in Exhibit 99.1 and Exhibit 99.2 attached hereto, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liability of that section or Sections 11 and 12(a)(2) of the Securities Act of 1933, as amended. In addition, this information shall not be deemed incorporated by reference in any filing of Medical Properties Trust, Inc. with the Securities and Exchange Commission, except as expressly set forth by specific reference in any such filing.

The Company disclosed three non-GAAP financial measures in the attached press release for the quarter and year ended December 31, 2012: Funds from operations, Normalized funds from operations and Adjusted funds from operations. The most directly comparable GAAP financial measure to each of these non-GAAP financial measures is net income, which was \$28.6 million, or \$0.21 per diluted share for the quarter ended December 31, 2012 compared to \$12.7 million, or \$0.11 per diluted share for the quarter ended December 31, 2012, net income was \$89.9 million, or \$0.67 per diluted share compared to \$26.5 million, or \$0.23 per diluted share for the year ended December 31, 2011. In the attached press release, the Company disclosed Funds from operations of \$27.7 million and \$107.5 million for the quarter and year ended December 31, 2012, respectively, and Normalized funds from operations of \$33.9 million and \$119.4 million for the quarter and year ended December 31, 2012, respectively. Adjusted funds from operations were disclosed in the press release as \$32.7 million and \$117.6 million for the quarter and year ended December 31, 2012, respectively.

A reconciliation of the non-GAAP financial measures to net income as well as a statement disclosing the reasons why the Company's management believes that presentation of these non-GAAP financial measures provides useful information to investors regarding the Company's financial condition and results of operations are included in Exhibits 99.1 and 99.2.

#### Item 9.01. Financial Statements and Exhibits.

(d) Exhibits.

Exhibit Number	Description
99.1	Press release dated February 7, 2013 reporting financial results for the quarter and year ended December 31, 2012
99.2	Medical Properties Trust, Inc. 4th Quarter 2012 Supplemental Information

#### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

# **MEDICAL PROPERTIES TRUST, INC.** (Registrant)

By: /s/ R. Steven Hamner

R. Steven Hamner Executive Vice President and Chief Financial Officer (Principal Financial and Accounting Officer)

Date: February 7, 2013

## INDEX TO EXHIBITS

#### Description

- 99.1 Press release dated February 7, 2013 reporting financial results for quarter and year ended December 31, 2012
- 99.2 Medical Properties Trust, Inc. 4th Quarter 2012 Supplemental Information

Exhibit Number



Contact: Charles Lambert Managing Director – Capital Markets Medical Properties Trust, Inc. (205) 397-8897 <u>clambert@medicalpropertiestrust.com</u>

#### MEDICAL PROPERTIES TRUST, INC. REPORTS 27% INCREASE IN NORMALIZED FFO PER SHARE DURING 2012

#### 2013 Guidance Increased to \$1.10 Normalized FFO Per Share

Birmingham, AL – February 7, 2013 – Medical Properties Trust, Inc. (the "Company") (NYSE: MPW) today announced financial and operating results for the fourth quarter and year ended December 31, 2012.

#### FOURTH QUARTER AND RECENT HIGHLIGHTS

Medical Properties Trust

- Achieved fourth quarter Normalized Funds from Operations ("FFO") per diluted share of \$0.25, an increase of 32% over 2011's \$0.19 per diluted share;
- For the full-year 2012, the Company's \$0.90 Normalized FFO per share represented a 27% increase over the \$0.71 per share in 2011;
- Exceeded \$800 million in investments and commitments during 2012, including more than \$168 million in the fourth quarter of 2012;
- Sold two properties in the fourth quarter, realizing gains of more than \$9.0 million and reflecting an unlevered internal rate of return of 15%;
- Paid 2012 fourth quarter cash dividend of \$0.20 per share, resulting in a dividend payout ratio of a very well-covered 80% of Normalized FFO;
- Based on expected opportunities to acquire new assets at cash returns that are immediately accretive, the Company has estimated that Normalized FFO per share in 2013 will be \$1.10.

Included in the financial tables accompanying this press release is information about the Company's assets and liabilities, net income and reconciliations of net income to FFO and AFFO, all on a comparable basis to 2011 periods.

"In 2012 we achieved a number of important milestones, increasing assets beyond the \$2 billion mark, driving revenue to more than \$200 million and increasing Normalized FFO per share by 27% through immediately accretive acquisitions," said Edward K. Aldag, Jr., Chairman, President and CEO of Medical Properties Trust. "We achieved these accomplishments with our

strongest acquisition year in history with more than \$800 million in investment and commitments, which yield an average first-year return of 10.3%. With a strong acquisition pipeline and favorable capital markets conditions, we expect to make additional accretive acquisitions to drive further increases in Normalized FFO per share in 2013."

#### **OPERATING RESULTS**

Fourth quarter 2012 total revenues increased 67% to \$57.4 million compared with \$34.4 million for the fourth quarter of 2011. Normalized FFO for the quarter increased 65% to \$33.9 million compared with \$20.5 million in the fourth quarter of 2011. Per share Normalized FFO increased 32% to \$0.25 per diluted share during the 2012 fourth quarter, compared with \$0.19 per diluted share in the fourth quarter of 2011.

For the twelve months ended December 31, 2012, Normalized FFO was \$119.4 million (or \$0.90 per diluted share) compared with \$78.0 million (or \$0.71 per diluted share) in 2011. Revenue for the twelve months ended December 31, 2012, was \$201.4 million compared to \$135.5 million in 2011.

Net income for the fourth quarter of 2012 was \$28.6 million (or \$0.21 per diluted share) compared with net income of \$12.7 million (or \$0.11 per diluted share) in the fourth quarter of 2011. For the full year 2012, net income was \$89.9 million (or \$0.67 per diluted share) compared to \$26.5 million (or \$0.23 per diluted share).

#### PORTFOLIO UPDATE AND FUTURE OUTLOOK

Since September 30, 2012, the Company has made a \$17 million investment in a long-term acute care hospital in Hammond, LA and committed to build a replacement hospital in Altoona, WI for \$33.5 million for National Surgical Hospitals. As previously announced, the Company also committed to fund a \$100 million investment with First Choice ER, LCC to provide sale / leaseback financing for up to 25 freestanding emergency room facilities and fund the \$17.8 million construction of a rehabilitation hospital in Spartanburg, SC.

At December 31, 2012, the Company had total real estate and related investments of approximately \$2.1 billion comprised of 82 healthcare properties in 25 states leased to 22 hospital operating companies. Based on this portfolio, continued double-digit yields on anticipated acquisitions of \$400 million in 2013 and current capital markets conditions, the Company has increased its estimate of 2013 Normalized FFO per share to \$1.10, which would represent an increase of 22% over the impressive 2012 results. "Because we are able to invest in hospital real estate that generates these high yields, every dollar invested is immediately accretive to 2013's per share FFO and dividend coverage," said Aldag.

Guidance estimates do not include the effects, if any, of real estate operating costs, litigation costs, debt refinancing costs, acquisition costs, interest rate hedging activities, write-offs

of straight-line rent or other non-recurring or unplanned transactions. These estimates will change if the Company acquires assets totaling more or less than \$400 million, acquisition capitalization rates vary from expectations, market interest rates change, debt is refinanced, new shares are issued, additional debt is incurred, assets are sold, other operating expenses vary, income from investments in tenant operations vary from expectations, or existing leases do not perform in accordance with their terms.

#### CONFERENCE CALL AND WEBCAST

The Company has scheduled a conference call and webcast for Thursday, February 7, 2013; at 11:00 a.m. Eastern Time to present the Company's financial and operating results for the quarter and year ended December 31, 2012. The dial-in telephone numbers for the conference call 866-356-4281 (U.S.) and 617-597-5395 (International); using passcode 17469285. The conference call will also be available via webcast in the Investor Relations' section of the Company's website, <u>www.medicalpropertiestrust.com</u>.

A telephone and webcast replay of the call will be available from shortly after the completion of the call through February 21, 2013. Telephone numbers for the replay are 888-286-8010 and 617-801-6888 for U.S. and International callers, respectively. The replay passcode is 40589810.

The Company's supplemental information package for the current period will also be available on the Company's website under the "Investor Relations" section.

#### **About Medical Properties Trust, Inc.**

Medical Properties Trust, Inc. is a Birmingham, Alabama based self-advised real estate investment trust formed to capitalize on the changing trends in healthcare delivery by acquiring and developing net-leased healthcare facilities. These facilities include inpatient rehabilitation hospitals, long-term acute care hospitals, regional acute care hospitals, ambulatory surgery centers and other single-discipline healthcare facilities. For more information, please visit the Company's website at <u>www.medicalpropertiestrust.com</u>.

The statements in this press release that are forward looking are based on current expectations and actual results or future events may differ materially. Words such as "expects," "believes," "anticipates," "intends," "will," "should" and variations of such words and similar expressions are intended to identify such forward-looking statements. Forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause the actual results of the Company or future events to differ materially from those expressed in or underlying such forward-looking statements, including without limitation: the capacity of the Company's tenants to meet the terms of their agreements; Normalized FFO per share; expected payout ratio, the amount of acquisitions of healthcare real estate, if any; capital markets conditions, the repayment of debt arrangements; statements concerning the additional income to the Company as a result of ownership interests in certain hospital operations and the timing of such income; the restructuring of the Company's investments in non-revenue producing properties; the payment of future dividends, if any; completion of additional debt arrangement, and additional

investments; national and economic, business, real estate and other market conditions; the competitive environment in which the Company operates; the execution of the Company's business plan; financing risks; the Company's ability to maintain its status as a REIT for federal income tax purposes; acquisition and development risks; potential environmental and other liabilities; and other factors affecting the real estate industry generally or healthcare real estate in particular. For further discussion of the factors that could affect outcomes, please refer to the "Risk factors" section of the Company's Annual Report on Form 10-K for the year ended December 31, 2011, as amended, and as updated by the Company's subsequently filed Quarterly Reports on Form 10-Q and other SEC filings. Except as otherwise required by the federal securities laws, the Company undertakes no obligation to update the information in this press release.

# MEDICAL PROPERTIES TRUST, INC. AND SUBSIDIARIES

Consolidated Balance Sheets

	December 31, 2012 (Unaudited)	December 31, <u>2011</u> (A)
Assets	(******)	
Real estate assets		
Land, buildings and improvements, and intangible lease assets	\$1,242,375,982	\$1,174,153,751
Construction in progress and other	38,338,985	30,902,348
Real estate held for sale	—	59,793,225
Net investment in direct financing leases	314,411,549	—
Mortgage loans	368,650,000	165,000,000
Gross investment in real estate assets	1,963,776,516	1,429,849,324
Accumulated depreciation and amortization	(126,733,639)	(93,188,257)
Net investment in real estate assets	1,837,042,877	1,336,661,067
Cash and cash equivalents	37,311,207	102,725,906
Interest and rent receivable	47,586,709	29,862,106
Straight-line rent receivable	35,859,703	33,993,032
Other assets	221,085,156	118,631,608
Total Assets	\$2,178,885,652	\$1,621,873,719
Liabilities and Equity		
Liabilities		
Debt, net	\$1,025,159,854	\$ 689,848,981
Accounts payable and accrued expenses	65,960,792	51,124,723
Deferred revenue	20,609,467	23,307,074
Lease deposits and other obligations to tenants	17,341,694	28,777,787
Total liabilities	1,129,071,807	793,058,565
Equity		
Preferred stock, \$0.001 par value. Authorized 10,000,000 shares; no shares outstanding	_	—
Common stock, \$0.001 par value. Authorized 250,000,000 shares; issued and outstanding - 136,335,427		
shares at December 31, 2012 and 110,786,183 shares at December 31, 2011	136,336	110,786
Additional paid in capital	1,295,916,192	1,055,255,776
Distributions in excess of net income	(233,494,130)	(214,058,258)
Accumulated other comprehensive income (loss)	(12,482,210)	(12,230,807)
Treasury shares, at cost	(262,343)	(262,343)
Total Equity	1,049,813,845	828,815,154
Total Liabilities and Equity	\$2,178,885,652	\$1,621,873,719

(A) Financials have been derived from the prior year audited financials; however, we have reclassed the real estate (including accumulated depreciation) of certain properties sold in 2012 to Real Estate Held for Sale.

## MEDICAL PROPERTIES TRUST, INC. AND SUBSIDIARIES

Consolidated Statements of Income (Unaudited)

		For the Three				or the Twelve												
		ember 31, 2012	20	iber 31, )11		mber 31, 2012		ember 31, 2011										
Revenues			(	A)				(A)										
Rent billed	\$ 30	,982,990	\$ 28.6	640,262	\$173	,079,976	\$108	,735,374										
Straight-line rent		,553,270		20,344		,982,068		,378,698										
Income from direct financing leases		,748,999	-			,728,141	5	.570,050										
Interest and fee income		,121,630	5.6	56,844		,607,233	21	,370,228										
Total revenues		,406,889		17,450		,397,418		,484,300										
Expenses	0,	, 100,000	5.,	127,100	-01	,007,110	100	, 10 1,000										
Real estate depreciation and amortization	8	,390,401	8,6	524,094	33	,545,383	30	,895,697										
Property-related		455,322	3	395,499	1	,495,448		737,847										
Acquisition expenses	1	,305,731	9	98,530	5	,420,427	4	,184,463										
General and administrative	7	7,240,167		90,296	28	,581,455	27	,219,301										
Total operating expenses	17	,391,621	16,8	808,419	69	,042,713	63	,037,308										
Operating income	40	,015,268	17,6	609,031	132,354,705		72	,446,992										
Interest and other income (expense)	(16	,120,991)	(11,3	812,500)	(56	,961,855)	(57	,927,977)										
Income (loss) from continuing operations	23,894,277		6,296,531		75,392,850		14	,519,015										
Income from discontinued operations	4	,709,113	6,4	43,222	14	,684,097	12	,195,089										
Net income	28	,603,390	12,7	12,739,753		12,739,753		12,739,753		12,739,753		12,739,753		12,739,753 90,076,9		,076,947	26	,714,104
Net income attributable to non-controlling interests		(47,430)		(47,676)		(177,252)		(178,212)										
Net income attributable to MPT common stockholders	\$ 28	,555,960	\$ 12,6	692,077	\$ 89	,899,695	\$ 26	,535,892										
Earnings per common share - basic and diluted:																		
Income (loss) from continuing operations	\$	0.18	\$	0.05	\$	0.56	\$	0.12										
Income from discontinued operations		0.03		0.06		0.11		0.11										
Net income attributable to MPT common stockholders	\$	0.21	\$	0.11	\$	0.67	\$	0.23										
Dividends declared per common share	\$	0.20	\$	0.20	\$	0.80	\$	0.80										
Weighted average shares outstanding - basic	134	,922,510	110,7	788,423	132	,331,091	110	,622,820										
Weighted average shares outstanding - diluted		,930,189		88,423		,333,157		,628,944										

(A) Financials have been restated to reclass the operating results of certain properties sold in 2012 to discontinued operations.

#### MEDICAL PROPERTIES TRUST, INC. AND SUBSIDIARIES Reconciliation of Net Income to Funds From Operations (Unaudited)

	F	For the Three Months Ended		F	or the Twelve I	Months Ended		
		mber 31, 2012	Decembe 201		December 31, 2012			mber 31, 2011
		2012	(A)			2012		(A)
FFO information:								
Net income attributable to MPT common stockholders	\$28,	555,960	\$12,692	2,077	\$89	,899,695	\$26,5	535,892
Participating securities' share in earnings	(	171,473)	(229	9,415)		(886,374)	(1,0	089,841)
Net income, less participating securities' share in earnings	\$28,	384,487	\$12,462	2,662	\$ 89	,013,321	\$25,4	446,051
Depreciation and amortization:								
Continuing operations	8,	390,401	8,624			,545,383		895,697
Discontinued operations		52,190	1,407			,310,302		813,587
Loss (gain) on sale of real estate	(9,	089,008)	(5,426	5,067)	(16	,369,188)	× -	431,391)
Real estate impairment charge								564,005
Funds from operations	\$27,	738,070	\$17,067	7,847	\$107	,499,818	\$55,2	287,949
Write-off straight line rent	4,	816,433	2,470	),436	6	,456,272	2,4	470,436
Acquisition costs	1,	305,731	998	3,530	5	,420,427	4,1	184,463
Debt refinancing costs							14,2	214,036
Write-off of other receivables							1,8	845,966
Normalized funds from operations	\$33,	860,234	\$20,536	5,813	\$119	,376,517	\$78,0	002,850
Share-based compensation	2,	207,235	1,690	),793	7,637,420		6,9	983,471
Debt costs amortization		880,777		5,608	3,458,797			537,876
Additional rent received in advance (B)	(	300,000)		),000)	(1,200,000)			
Straight-line rent revenue and other	(3,	907,388)	(1,536	36,330) (11,696,822)		,696,822)	(7,3	353,316)
Adjusted funds from operations	\$32,	740,858	\$21,157	7,884	\$117	,575,912	\$79,9	970,881
Per diluted share data:								
Net income, less participating securities' share in earnings	\$	0.21	\$	0.11	\$	0.67	\$	0.23
Depreciation and amortization:								
Continuing operations		0.07		0.08		0.25		0.28
Discontinued operations		—		0.01		0.01		0.04
Loss (gain) on sale of real estate		(0.07)		(0.05)		(0.12)		(0.05)
Real estate impairment charge								—
Funds from operations	\$	0.21	\$	0.15	\$	0.81	\$	0.50
Write-off straight line rent		0.03		0.03		0.05		0.02
Acquisition costs		0.01		0.01		0.04		0.04
Debt refinancing costs								0.13
Write-off of other receivables		—		—		—		0.02
Normalized funds from operations	\$	0.25	\$	0.19	\$	0.90	\$	0.71
Share-based compensation		0.02		0.01		0.06		0.06
Debt costs amortization		0.01		0.01		0.03		0.03
Additional rent received in advance (B)		(0.01)				(0.01)		(0.01)
Straight-line rent revenue and other		(0.03)		(0.02)	_	(0.09)	_	(0.07)
Adjusted funds from operations	\$	0.24	\$	0.19	\$	0.89	\$	0.72

(A) Financials have been restated to reclass the operating results of certain properties sold in 2012 to discontinued operations.

(B) Represents additional rent from one tenant received in advance of when we can recognize as revenue for accounting purposes.

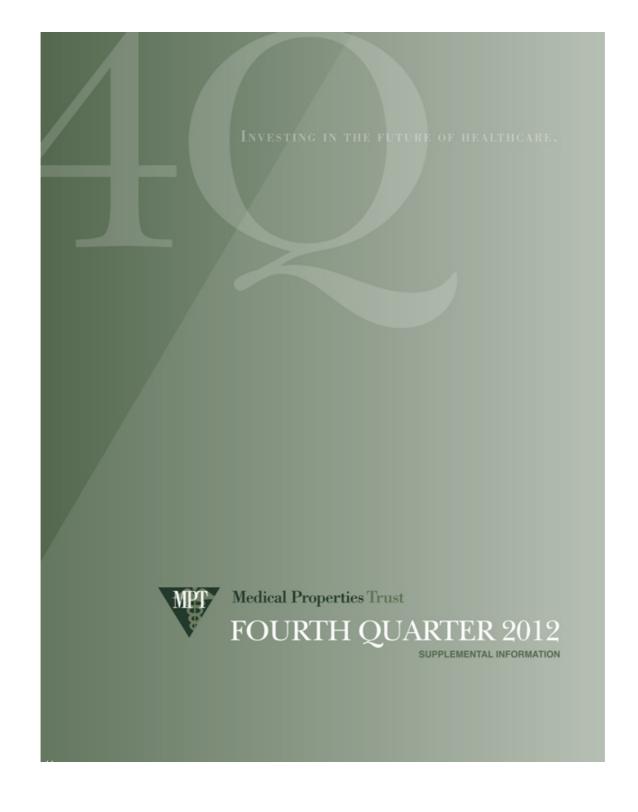
This additional rent is being recorded to revenue on a straight-line basis over the lease life.

Investors and analysts following the real estate industry utilize funds from operations, or FFO, as a supplemental performance measure. FFO, reflecting the assumption that real estate asset values rise or fall with market conditions, principally adjusts for the effects of GAAP depreciation and amortization of real estate assets, which assumes that the value of real estate diminishes predictably over time. We compute FFO in accordance with the definition provided by the National Association of Real Estate Investment Trusts, or NAREIT, which represents net income (loss) (computed in accordance with GAAP), excluding gains (losses) on sales of real estate and impairment charges on real estate assets, plus real estate depreciation and amortization and after adjustments for unconsolidated partnerships and joint ventures.

In addition to presenting FFO in accordance with the NAREIT definition, we also disclose normalized FFO, which adjusts FFO for items that relate to unanticipated or non-core events or activities or accounting changes that, if not noted, would make comparison to prior period results and market expectations less meaningful to investors and analysts. We believe that the use of FFO, combined with the required GAAP presentations, improves the understanding of our operating results among investors and the use of normalized FFO makes comparisons of our operating results with prior periods and other companies more meaningful. While FFO and normalized FFO are relevant and widely used supplemental measures of operating and financial performance of REITs, they should not be viewed as a substitute measure of our operating performance since the measures do not reflect either depreciation and amortization costs or the level of capital expenditures and leasing costs necessary to maintain the operating performance of our properties, which can be significant economic costs that could materially impact our results of operations. FFO and normalized FFO should not be considered an alternative to net income (loss) (computed in accordance with GAAP) as indicators of our financial performance or to cash flow from operating activities (computed in accordance with GAAP) as an indicator of our liquidity.

We calculate adjusted funds from operations, or AFFO, by subtracting from or adding to normalized FFO (i) unbilled rent revenue, (ii) non-cash share-based compensation expense, and (iii) amortization of deferred financing costs. AFFO is an operating measurement that we use to analyze our results of operations based on the receipt, rather than the accrual, of our rental revenue and on certain other adjustments. We believe that this is an important measurement because our leases generally have significant contractual escalations of base rents and therefore result in recognition of rental income that is not collected until future periods, and costs that are deferred or are non-cash charges. Our calculation of AFFO may not be comparable to AFFO or similarly titled measures reported by other

REITs. AFFO should not be considered as an alternative to net income (calculated pursuant to GAAP) as an indicator of our results of operations or to cash flow from operating activities (calculated pursuant to GAAP) as an indicator of our liquidity.





**Table of Contents** 

Company Information Reconciliation of Net Income to Funds from Operations

Investment and Revenue by Asset Type, Operator and by State

Lease Maturity Schedule

**Debt Summary** 

**Consolidated Balance Sheets** 

#### Acquisitions and Operating Investments and Related Results

The information in this supplemental information package should be read in conjunction with the Company's Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K and other information filed with the Securities and Exchange Commission. You can access these documents free of charge at www.sec.gov and from the Company's website at www.medicalpropertiestrust.com. The information contained on the Company's website is not incorporated by reference into, and should not be considered a part of, this supplemental package.

#### For more information, please contact:

Charles Lambert, Managing Director - Capital Markets at (205) 397-8897.



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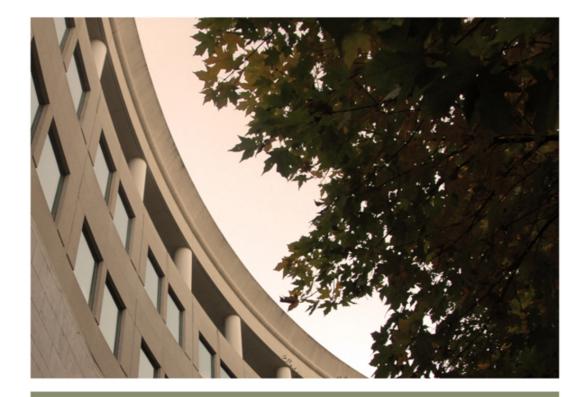
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# Company Information

neaoquarters:	Medical Properties Trust, Inc. 1000 Urban Center Drive, Suite 501 Birmingham, AL 35242 (205) 969-3755 Fax: (205) 969-3756
Website:	www.medicalpropertiestrust.com
Executive Officers:	Edward K. Aldag, Jr., Chairman, President and Chief Executive Officer R. Steven Hamner, Executive Vice President and Chief Financial Officer Emmett E. McLean, Executive Vice President, Chief Operating Officer, Secretary and Treasurer
Investor Relations:	Medical Properties Trust, Inc. 1000 Urban Center Drive, Suite 501 Birmingham, AL 35242 Attn: Charles Lambert (205) 397-8897 clambert@medicalpropertiestrust.com

#### MEDICAL PROPERTIES TRUST, INC. AND SUBSIDIARIES Reconciliation of Net Income to Funds From Operations (Unaudited)

	For the Three Months Ended		For the Twelve M					
		1ber 31,	Decemb			mber 31,		mber 31,
	2(	)12	202 (A		2	2012		(A)
FFO information:			,	,				
Net income attributable to MPT common stockholders	\$28,5	55,960	\$12,69	2,077	\$89,	899,695	\$26,5	535,892
Participating securities' share in earnings	(1	71,473)	(22	9,415)	(	886,374)	(1,0	089,841)
Net income, less participating securities' share in earnings	\$28,3	84,487	\$12,46	2,662	\$89,	013,321	\$25,4	446,051
Depreciation and amortization:								
Continuing operations		90,401		4,094		545,383	,	395,697
Discontinued operations		52,190		7,158		310,302		313,587
Loss (gain) on sale of real estate	(9,0	89,008)	(5,42	6,067)	(16,	369,188)		431,391)
Real estate impairment charge								564,005
Funds from operations	\$27,7	38,070	\$17,06	7,847	\$107,	499,818	\$55,2	287,949
Write-off straight line rent	4,8	16,433	2,47	0,436	6,	456,272	2,4	470,436
Acquisition costs	1,3	05,731	99	8,530	5,	420,427	4,1	184,463
Debt refinancing costs				—			14,2	214,036
Write-off of other receivables				—			1,8	345,966
Normalized funds from operations	\$33,8	60,234	\$20,53	6,813	\$119,	376,517	\$78,0	002,850
Share-based compensation	2,2	07,235	1,69	0,793	7,	637,420	6,9	983,471
Debt costs amortization	8	80,777	76	6,608	3,458,797		3,5	537,876
Additional rent received in advance (B)	(3	00,000)	(30	0,000)	(1,200,000)		(1,200,000) (1,200,	
Straight-line rent revenue and other	(3,9	07,388)	(1,53	6,330)	(11,	696,822)	(7,3	353,316)
Adjusted funds from operations	\$32,7	40,858	\$21,15	7,884	\$117,	575,912	\$79,9	970,881
Per diluted share data:								
Net income, less participating securities' share in earnings	\$	0.21	\$	0.11	\$	0.67	\$	0.23
Depreciation and amortization:								
Continuing operations		0.07		0.08		0.25		0.28
Discontinued operations				0.01		0.01		0.04
Loss (gain) on sale of real estate		(0.07)		(0.05)		(0.12)		(0.05)
Real estate impairment charge								—
Funds from operations	\$	0.21	\$	0.15	\$	0.81	\$	0.50
Write-off straight line rent		0.03		0.03		0.05		0.02
Acquisition costs		0.01		0.01		0.04		0.04
Debt refinancing costs								0.13
Write-off of other receivables				_				0.02
Normalized funds from operations	\$	0.25	\$	0.19	\$	0.90	\$	0.71
Share-based compensation		0.02		0.01		0.06		0.06
Debt costs amortization		0.01		0.01		0.03		0.03
Additional rent received in advance (B)		(0.01)		_		(0.01)		(0.01)
Straight-line rent revenue and other		(0.03)		(0.02)		(0.09)		(0.07)
Adjusted funds from operations	\$	0.24	\$	0.19	\$	0.89	\$	0.72

(A) Financials have been restated to reclass the operating results of certain properties sold in 2012 to discontinued operations.

(B) Represents additional rent from one tenant received in advance of when we can recognize as revenue for accounting purposes. This additional rent is being recorded to revenue on a straight-line basis over the lease life.

Investors and analysts following the real estate industry utilize funds from operations, or FFO, as a supplemental performance measure. FFO, reflecting the assumption that real estate asset values rise or fall with market conditions, principally adjusts for the effects of GAAP depreciation and amortization of real estate assets, which assumes that the value of real estate diminishes predictably over time. We compute FFO in accordance with the definition provided by the National Association of Real Estate Investment Trusts, or NAREIT, which represents net income (loss) (computed in accordance with GAAP), excluding gains (losses) on sales of real estate and impairment charges on real estate assets, plus real estate depreciation and amortization and after adjustments for unconsolidated partnerships and joint ventures.

In addition to presenting FFO in accordance with the NAREIT definition, we also disclose normalized FFO, which adjusts FFO for items that relate to unanticipated or non-core events or activities or accounting changes that, if not noted, would make comparison to prior period results and market expectations less meaningful to investors and analysts. We believe that the use of FFO, combined with the required GAAP presentations, improves the understanding of our operating results among investors and the use of normalized FFO makes comparisons of our operating results with prior periods and other companies more meaningful. While FFO and normalized FFO are relevant and widely used supplemental measures of operating and financial performance of REITs, they should not be viewed as a substitute measure of our operating performance since the measures do not reflect either depreciation and amortization costs or the level of capital expenditures and leasing costs necessary to maintain the operating performance of our properties, which can be significant economic costs that could materially impact our results of operations. FFO and normalized FFO should not be considered an alternative to net income (loss) (computed in accordance with GAAP) as indicators of our financial performance or to cash flow from operating activities (computed in accordance with GAAP) as an indicator of our liquidity.

We calculate adjusted funds from operations, or AFFO, by subtracting from or adding to normalized FFO (i) unbilled rent revenue, (ii) non-cash share-based compensation expense, and (iii) amortization of deferred financing costs. AFFO is an operating measurement that we use to analyze our results of operations based on the receipt, rather than the accrual, of our rental revenue and on certain other adjustments. We believe that this is an important measurement because our leases generally have significant contractual escalations of base rents and therefore result in recognition of rental income that is not collected until future periods, and costs that are deferred or are non-cash charges. Our calculation of AFFO may not be comparable to AFFO or similarly titled measures reported by other

REITs. AFFO should not be considered as an alternative to net income (calculated pursuant to GAAP) as an indicator of our results of operations or to cash flow from operating activities (calculated pursuant to GAAP) as an indicator of our liquidity.



## INVESTMENT AND REVENUE BY ASSET TYPE, OPERATOR AND BY STATE

#### Investments and Revenue by Asset Type - As of December 31, 2012

		Percentage of Total		Percentage of Total
	Total Assets	Assets	Total Revenue	Revenue
General Acute Care Hospitals	\$1,216,087,741	52.7%	\$111,283,677	55.3%
Long-Term Acute Care Hospitals	482,647,872	20.9%	50,915,725	25.3%
Medical Office Buildings	15,795,436	0.7%	1,889,017	0.9%
Rehabilitation Hospitals	392,863,857	17.0%	35,647,641	17.7%
Wellness Centers	15,624,817	0.7%	1,661,358	0.8%
Other assets	182,599,568	8.0%	—	—
Total gross assets	2,305,619,291	100.0%		
Accumulated depreciation and amortization	(126,733,639)			
Total	\$2,178,885,652		\$201,397,418	100.0%

#### Investments and Revenue by Operator - As of December 31, 2012

	Percentage of Total		Percentage of Total
Total Assets	Assets	Total Revenue	Revenue
\$ 607,919,162	26.4%	\$ 55,002,074	27.3%
414,456,341	18.0%	37,401,517	18.6%
126,401,831	5.5%	16,196,451	8.0%
89,965,519	3.9%	11,609,175	5.8%
83,434,567	3.6%	8,491,200	4.2%
800,842,303	34.6%	72,697,001	36.1%
182,599,568	8.0%	—	—
2,305,619,291	100.0%		
(126,733,639)			
\$2,178,885,652		\$201,397,418	<u>    100.0</u> %
	\$ 607,919,162 414,456,341 126,401,831 89,965,519 83,434,567 800,842,303 182,599,568 2,305,619,291 (126,733,639)	of Total Assets of Total Assets   \$ 607,919,162 26.4%   414,456,341 18.0%   126,401,831 5.5%   89,965,519 3.9%   83,434,567 3.6%   800,842,303 34.6%   182,599,568 8.0%   2,305,619,291 100.0%   (126,733,639) 100.0%	of Total Total Revenue   Total Assets Assets Total Revenue   \$ 607,919,162 26.4% \$ 55,002,074   414,456,341 18.0% 37,401,517   126,401,831 5.5% 16,196,451   89,965,519 3.9% 11,609,175   83,434,567 3.6% 8,491,200   800,842,303 34.6% 72,697,001   182,599,568 8.0% —   2,305,619,291 100.0% [126,733,639]

# Investment and Revenue by State - As of December 31, 2012

		Percentage of Total		Percentage of Total
	Total Assets	Assets	Total Revenue	Revenue
California	\$ 522,874,636	22.7%	\$ 54,791,794	27.2%
Texas	534,163,747	23.2%	49,281,780	24.5%
New Jersey	126,401,831	5.5%	16,196,451	8.0%
Arizona	96,066,056	4.2%	9,302,669	4.6%
Idaho	86,101,018	3.7%	9,554,058	4.7%
20 other states	757,412,435	32.7%	62,270,666	31.0%
Other assets	182,599,568	8.0%	_	
Total gross assets	2,305,619,291	100.0%		
Accumulated depreciation and amortization	(126,733,639)			
Total	\$2,178,885,652		\$201,397,418	100.0%





#### LEASE MATURITY SCHEDULE - AS OF DECEMBER 31, 2012

Total portfolio (1)	Total leases	Base rent <sup>(2)</sup>	Percent of total base rent
2013	2	\$ 1,048,044	0.7%
2014	2	4,811,508	3.2%
2015	2	4,039,476	2.7%
2016	1	2,250,000	1.5%
2017	—	—	0.0%
2018	1	1,927,452	1.3%
2019	8	10,151,490	6.7%
2020	1	1,039,728	0.7%
2021	4	12,487,514	8.3%
2022	12	37,800,050	25.0%
2023	1	1,216,872	0.8%
2024	1	2,232,504	1.5%
2025	4	11,009,493	7.3%
Thereafter	29	60,942,444	40.3%
	68	\$150,956,575	100.0%

(1) Excludes six of our properties that are under development. Also, lease expiration is based on the fixed term of the lease and does not factor in potential renewal options provided for in our leases.

(2) The most recent monthly base rent annualized. Base rent does not include tenant recoveries, additional rents and other lease-related adjustments to revenue (i.e., straight-line rents and deferred revenues).



#### **DEBT SUMMARY AS OF DECEMBER 31, 2012**

Instrument	Rate	Data	Balance	2013	2014	2015	2016	2017	Thereafter
	Type	Rate			2014	2015	2010	2017	
6.875% Notes Due 2021	Fixed	6.88%	\$ 450,000,000	\$ —	\$ —	\$ —	\$ —	\$ —	\$450,000,000
6.375% Notes Due 2022	Fixed	6.38%	200,000,000		—			—	200,000,000
2015 Credit Facility									
Revolver	Variable	3.07%(1)	125,000,000		—	125,000,000		—	—
2016 Term Loan	Variable	2.47%	100,000,000				100,000,000	—	—
2016 Unsecured Notes	Fixed	5.59%(2)	125,000,000	—	—		125,000,000	—	—
2013 Exchangeable									
Notes	Fixed	9.25%	11,000,000	11,000,000					
Northland - Mortgage									
Capital Term Loan	Fixed	6.20%	14,197,483	249,384	265,521	282,701	298,582	320,312	12,780,983
			\$1,025,197,483	\$11,249,384	\$265,521	\$125,282,701	\$225,298,582	\$320,312	\$662,780,983
Debt Discount			(37,629)						
			\$1,025,159,854						

(1) Represents a \$400 million unsecured revolving credit facility with spreads over LIBOR ranging from 2.60% to 3.40%.

(2) Represents the weighted-average rate for four traunches of the Notes at December 31, 2012 factoring in interest rate swaps in effect at that time.

The Company has entered into two swap agreements which began in July and October 2011. Effective July 31, 2011, the Company is paying 5.507% on \$65 million of the Notes and effective October 31, 2011, the Company is paying 5.675% on \$60 million of Notes.



# MEDICAL PROPERTIES TRUST, INC. AND SUBSIDIARIES

# **Consolidated Balance Sheets**

	December 31, 2012 (Unaudited)	December 31, 2011 (A)
Assets	(,	
Real estate assets		
Land, buildings and improvements, and intangible lease assets	\$1,242,375,982	\$1,174,153,751
Construction in progress and other	38,338,985	30,902,348
Real estate held for sale	—	59,793,225
Net investment in direct financing leases	314,411,549	
Mortgage loans	368,650,000	165,000,000
Gross investment in real estate assets	1,963,776,516	1,429,849,324
Accumulated depreciation and amortization	(126,733,639)	(93,188,257)
Net investment in real estate assets	1,837,042,877	1,336,661,067
Cash and cash equivalents	37,311,207	102,725,906
Interest and rent receivable	47,586,709	29,862,106
Straight-line rent receivable	35,859,703	33,993,032
Other assets	221,085,156	118,631,608
Total Assets	\$2,178,885,652	\$1,621,873,719
Liabilities and Equity		
Liabilities		
Debt, net	\$1,025,159,854	\$ 689,848,981
Accounts payable and accrued expenses	65,960,792	51,124,723
Deferred revenue	20,609,467	23,307,074
Lease deposits and other obligations to tenants	17,341,694	28,777,787
Total liabilities	1,129,071,807	793,058,565
Equity		
Preferred stock, \$0.001 par value. Authorized 10,000,000 shares; no shares outstanding	—	—
Common stock, \$0.001 par value. Authorized 250,000,000 shares; issued and outstanding - 136,335,427		
shares at December 31, 2012 and 110,786,183 shares at December 31, 2011	136,336	110,786
Additional paid in capital	1,295,916,192	1,055,255,776
Distributions in excess of net income	(233,494,130)	(214,058,258)
Accumulated other comprehensive income (loss)	(12,482,210)	(12,230,807)
Treasury shares, at cost	(262,343)	(262,343)
Total Equity	1,049,813,845	828,815,154
Total Liabilities and Equity	\$2,178,885,652	\$1,621,873,719

(A) Financials have been derived from the prior year audited financials; however, we have reclassed the real estate (including accumulated depreciation) of certain properties sold in 2012 to Real Estate Held for Sale.



#### ACQUISITIONS FOR THE TWELVE MONTHS ENDED DECEMBER 31, 2012

Name	Location	Property Type	Acquisition / Development	Investment / Commitment
Ernest Health, Inc.	Nine states	Long-term acute care and inpatient rehabilitation	Acquisition	\$ 396,500,000
Post Acute Medical	Victoria, TX	Inpatient rehabilitation	Development	9,400,000
Ernest Health, Inc.	Lafayette, IN	Inpatient rehabilitation	Development	16,600,000
Centinela Hospital Medical Center	Inglewood, CA	General acute care	Acquisition	100,000,000
St. Mary's Regional Medical Center	Reno, NV	General acute care	Acquisition	80,000,000
Roxborough Memorial Hospital	Philadelphia, PA	General acute care	Acquisition	30,000,000
Ernest Health, Inc.	Spartanburg, SC	Inpatient rehabilitation	Development	17,805,000
Post Acute Specialty Hospital of Hammond	Hammond, LA	Long-term acute care	Acquisition	16,990,000
OakLeaf Surgical Hospital	Altoona, WI	General acute care	Development	33,500,000
First Choice Emergency Room	TBD	General acute care	Development	100,000,000
<b>Total Investments / Commitments</b>				\$ 800,795,000

#### OPERATING INVESTMENTS AND RELATED RESULTS AS OF AND FOR THE TWELVE MONTHS ENDED DECEMBER 31, 2012

Non-Ernest Operating <u>Investments</u> <sup>(1)</sup> \$ 12,167,500	Operations Revenue \$ 4,261,749(2)	Annualized Return 43.1%
Ernest Health Inc. Operating <u>Investment <sup>(3)</sup></u> \$ 96,500,000	<u>Operations Revenue</u> \$ 11,688,833(4)	Annualized Return 14.5%

Note: The Company began reporting earnings from equity and other interests in operations in the second quarter of 2013 one quarter in arrears; we did not report any earnings from equity interests for the three months ended March 31, 2012.

- (1) Non-Ernest operating investments includes \$2.0 million invested in the operations of a Hammond, LA facility in the fourth quarter of 2013. There is no profit or loss associated with that investment in 2012.
- (2) Includes interest from our convertible note investment.
- (3) The Ernest Health, Inc. transaction closed on February 29, 2012.
- (4) Includes interest from our acquisition note.









# **Medical Properties** Trust

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