INVESTING IN THE FUTURE OF HEALTHCARE



**Medical Properties Trust** 

# THIRD QUARTER 2011

**SUPPLEMENTAL INFORMATION** 



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The information in this supplemental information package should be read in conjunction with the Company's Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K and other information filed with the Securities and Exchange Commission. You can access these documents free of charge at www.sec.gov and from the Company's website at www.medicalpropertiestrust. com. The information contained on the Company's website is not incorporated by reference into, and should not be considered a part of, this supplemental package.

For more information, please contact Charles Lambert, Finance Director at (205) 397-8897.









# **Company Information**

**Headquarters:** Medical Properties Trust, Inc.

1000 Urban Center Drive, Suite 501

Birmingham, AL 35242 (205) 969-3755 Fax: (205) 969-3756

**Website:** www.medicalpropertiestrust.com

**Executive Officers:** Edward K. Aldag, Jr., Chairman, President and Chief Executive Officer

R. Steven Hamner, Executive Vice President and Chief Financial Officer

Emmett E. McLean, Executive Vice President, Chief Operating Officer, Secretary and Treasurer

Investor Relations: Medical Properties Trust, Inc.

1000 Urban Center Drive, Suite 501

Birmingham, AL 35242 Attn: Charles Lambert (205) 397-8897

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#### MEDICAL PROPERTIES TRUST, INC. AND SUBSIDIARIES

Reconciliation of Net Income to Funds From Operations (Unaudited)

	For the Three Months Ended					For the Nine Months Ended				
	Septe	mber 30, 2011	Septe	ember 30, 2010	Sept	ember 30, 2011	Sept	ember 30, 2010		
FFO information:										
Net income attributable to MPT common stockholders	\$	424,565	\$	8,918,900	\$	13,843,815	\$	12,320,050		
Participating securities' share in earnings	·	(263,756)	·	(315,582)		(860,426)		(994,488)		
Net income, less participating securities' share in earnings	\$	160,809	\$	8,603,318	\$	12,983,389	\$	11,325,562		
Depreciation and amortization										
Continuing operations		8,429,753		6,209,283		24,678,032		18,100,178		
Discontinued operations		-		139,077		-		1,225,056		
Loss (gain) on sale of real estate		-		(1,493,907)		(5,324)		(7,671,732)		
Real estate impairment charge						564,005				
Funds from operations	\$	8,590,562	\$	13,457,771	\$	38,220,102	\$	22,979,064		
Acquisition costs		529,880		364,469		3,185,933		1,313,631		
Debt refinancing costs		10,425,037		342,074		14,214,036		6,556,285		
Executive severance		-		-		-		2,830,221		
Loan impairment charge		-		-		-		12,000,000		
Write-off of other receivables				2,695,049		1,845,968		2,695,049		
Normalized funds from operations	\$	19,545,479	\$	16,859,363	\$	57,466,039	\$	48,374,250		
Share-based compensation		1,631,372		1,366,249		5,292,678		4,329,349		
Debt costs amortization		773,206		995,703		2,771,268		3,732,093		
Additional rent received in advance (A)		(300,000)		(300,000)		(900,000)		9,700,000		
Straight-line rent revenue		(1,802,124)		(1,611,210)		(5,816,986)		(3,285,764)		
Adjusted funds from operations	\$	19,847,933	\$	17,310,105	\$	58,812,999	\$	62,849,928		
Per diluted share data:										
Net income, less participating securities' share in earnings	\$	_	\$	0.08	\$	0.12	\$	0.12		
Depreciation and amortization	Ψ		Ψ	0.00	Ψ	0.12	Ψ	0.12		
Continuing operations		0.08		0.06		0.22		0.19		
Discontinued operations		-		-		-		0.01		
Loss (gain) on sale of real estate		_		(0.02)		_		(0.08)		
Real estate impairment charge		_		(0.02)		0.01		-		
Funds from operations	\$	0.08	\$	0.12	\$	0.35	\$	0.24		
Acquisition costs		0.01		-		0.03		0.01		
Debt refinancing costs		0.09		-		0.13		0.07		
		0.09		-		0.13		0.07 0.03		
Debt refinancing costs		0.09		- - -						
Debt refinancing costs Executive severance		0.09 - - -		- - - 0.03				0.03		
Debt refinancing costs  Executive severance  Loan impairment charge	*	0.09 - - - - 0.18	\$	0.03	\$	-	\$	0.03 0.12		
Debt refinancing costs Executive severance Loan impairment charge Write-off of other receivables Normalized funds from operations Share-based compensation	\$	- - -	\$		\$	- - 0.01	\$	0.03 0.12 0.03		
Debt refinancing costs Executive severance Loan impairment charge Write-off of other receivables Normalized funds from operations Share-based compensation Debt costs amortization	\$	0.18	\$	0.15	\$	0.01 0.52	\$	0.03 0.12 0.03 <b>0.50</b>		
Debt refinancing costs Executive severance Loan impairment charge Write-off of other receivables Normalized funds from operations Share-based compensation	\$	0.18 0.01 0.01	\$	<b>0.15</b> 0.01	\$	0.01 0.52	\$	0.03 0.12 0.03 <b>0.50</b>		
Debt refinancing costs Executive severance Loan impairment charge Write-off of other receivables Normalized funds from operations Share-based compensation Debt costs amortization	\$	0.18 0.01 0.01		0.15 0.01 0.01	\$	0.01 0.52 0.05 0.02	\$	0.03 0.12 0.03 <b>0.50</b> 0.04 0.03		

<sup>(</sup>A) Represents additional rent from one tenant in advance of when we can recognize as revenue for accounting purposes.

Funds from operations, or FFO, represents net income (computed in accordance with GAAP), excluding gains (or losses) from sales of property, plus real estate related depreciation and amortization (excluding amortization or loan origination costs) and after adjustments for unconsolidated partnerships and joint ventures. Management considers funds from operations a useful additional measure of performance for an equity REIT because it facilitates an understanding of the operating performance for unconsolidated partnerships and joint ventures. Management considers funds from operations as useful additional measure of performance for an equity REIT because it facilitates an understanding of the operating performance of unimality performance of manifest performance of management and manifest performance of management and performance of management of management discretionary use because of needed capital replacement or expansion, debt service obligations, or other commitments and uncertainties, nor it in indicative of funds available for dunds available for moperations should not be considered as an alternative to net income (loss) (computed in accordance with GAAP) as an indicators of our figuridity.

We calculate adjusted funds from operations, or AFFO, by subtracting from or adding to normalized FFO (i) straight-line rent revenue, (ii) non-cash share-based compensation expense, and (iii) amortization of deferred financing costs. AFFO is an operating measurement that we use to analyze our results of operations based on the receipt, rather than the accrual, of our rental revenue and on certain other adjustments. We believe that this is an important measurement because our leases generally have significant contractual escalations of base rents and therefore result in recognition of rental informed that is not collected until future periods, and costs that are deferred or are non-easth charges. Our calculation of AFFO may not be comparable to AFFO or similarly titled measures reported by other REITs. AFFO should not be considered as an alternative to net income (calculated pursuant to GAAP) as an indicator of our liquidition of the contraction of our liquidition of the contraction of our liquidition of the contraction of t



This additional rent is being recorded to revenue on a straight-line basis over the lease life.

### INVESTMENT AND REVENUE BY ASSET TYPE, OPERATOR AND BY STATE

#### Investments and Revenue by Asset Type - As of September 30, 2011

	Real Estate Assets	Percentage of Total Assets		Total Revenue	Percentage of Total Revenue
General Acute Care Hospitals	\$ 900,345,651	56.4%	\$	66,822,048	60.8%
Long-Term Acute Care Hospitals	346,159,134	21.7%		26,782,972	24.4%
Medical Office Buildings	15,795,436	1.0%		1,298,263	1.2%
Rehabilitation Hospitals	182,468,168	11.4%		13,788,238	12.5%
Wellness Centers	15,624,817	1.0%		1,246,014	1.1%
Net other assets	 135,296,387	8.5%	_	-	
Total	\$ 1,595,689,593	100.0%	\$	109,937,535	100.0%

#### <u>Investments and Revenue by Operator - As of September 30, 2011</u>

	Real Estate	e Percentage		Total	Percentage
	Assets	of Total Assets		Revenue	of Total Revenue
Prime Healthcare	\$ 430,112,248	27.0%	\$	34,182,288	31.1%
Vibra Healthcare, LLC	144,515,312	9.1%		13,795,740	12.5%
HealthSouth Corporation	97,757,589	6.1%		7,036,510	6.4%
Kindred Healthcare, Inc.	83,434,567	5.2%		6,120,631	5.6%
Reliant Healthcare Partners	73,851,400	4.6%		5,710,459	5.2%
14 other operators	630,722,090	39.5%		43,091,907	39.2%
Net other assets	 135,296,387	8.5%		-	
Total	\$ 1,595,689,593	100.0%	\$	109,937,535	100.0%

#### Investment and Revenue by State - As of September 30, 2011

	Real Estate Assets	Percentage of Total Assets	8		Percentage of Total Revenue
California	\$ 455,222,748	28.5%	\$	36,935,037	33.6%
Texas	374,104,074	23.4%		26,195,680	23.8%
Utah	66,355,303	4.2%		4,950,049	4.5%
Missouri	60,921,029	3.8%		4,571,333	4.2%
New Jersey	58,000,000	3.7%		4,438,889	4.0%
17 other states	445,790,052	27.9%		32,846,547	29.9%
Net other assets	 135,296,387	8.5%		-	
Total	\$ 1,595,689,593	100.0%	\$	109,937,535	100.0%



### LEASE MATURITY SCHEDULE - AS OF SEPTEMBER 30, 2011

P	er	cer	١t	Λf	to	tal	ı

Total portfolio (1)	Total leases	Base rent (2)	base rent
2011	1	\$ 1,797,071	1.5%
2012	4	4,589,093	3.8%
2013	-	-	0.0%
2014	2	4,770,708	3.9%
2015	2	3,940,954	3.3%
2016	1	2,250,000	1.9%
2017	-	-	0.0%
2018	6	12,901,435	10.7%
2019	8	12,678,421	10.5%
2020	2	3,308,483	2.7%
Thereafter	30	74,836,531	61.7%
_	56	121,072,696	100%

- (1) Excludes our River Oaks facility, as it is currently under re-development and not subject to lease and our Florence facility that is under development.
- (2) The most recent monthly base rent annualized. Base rent does not include tenant recoveries, additional rents and other lease-related adjustments to revenue (i.e., straight-line rents and deferred revenues).



#### **DEBT SUMMARY AS OF SEPTEMBER 30, 2011**

				Amounts Due											
Instrument	Rate Type	Rate	 Balance		2011		2012		2013	_	2014		2015		Thereafter
6.875% Notes Due 2021	Fixed	6.88%	\$ 450,000,000	\$	-	\$	-	\$	-	\$	-	\$	-	\$	450,000,000
BB&T Revolver	Variable	1.74%	39,600,000		-	3	39,600,000		-		-		-		-
2011 Credit Facility Revolver	Variable	_ (1)	-		-		-		-		-		-		-
2016 Unsecured Notes	Fixed	6.48% (2)	125,000,000		-		-		-		-		-		125,000,000
2006 Exchangeable Notes	Fixed	6.13%	9,175,000		9,175,000		-		-		-		-		-
2008 Exchangeable Notes	Fixed	9.25%	11,000,000		-		-	1	1,000,000		-		-		-
Northland - Mortgage Capital Term Loan	Fixed	6.20%	 14,486,213		56,941		231,789		249,384		265,521		282,701		13,399,877
			\$ 649,261,213	\$	9,231,941	\$ 3	39,831,789	\$1	1,249,384	\$	265,521	\$ 2	282,701	\$	588,399,877
		Debt Discount	 (248,031)												
			\$ 649,013,182												



<sup>(1)</sup> Represents a \$330 million unsecured revolving credit facility with spreads over LIBOR ranging from 2.60% to 3.40%.

<sup>(2)</sup> Represents the weighted-average rate for four traunches of the Notes at September 30, 2011 factoring in interest rate swaps in effect at that time. The Company has entered into two swap agreements which began in July and October 2011. Effective July 31, 2011, the Company is paying 5.507% on \$65 million of the Notes and effective October 31, 2011, the Company will be paying 5.675% on \$60 million of Notes.

### MEDICAL PROPERTIES TRUST, INC. AND SUBSIDIARIES

#### **Consolidated Balance Sheets**

	Sep	otember 30, 2011	De	cember 31, 2010
Assets		(Unaudited)		
Real estate assets				
Land, buildings and improvements, and intangible lease assets	\$	1,258,288,813	\$	1,032,369,288
Mortgage loans		165,000,000		165,000,000
Gross investment in real estate assets		1,423,288,813		1,197,369,288
Accumulated depreciation and amortization		(100,772,388)		(76,094,356)
Net investment in real estate assets		1,322,516,425		1,121,274,932
Cash and cash equivalents		114,368,030		98,408,509
Interest and rent receivable		28,821,877		26,175,635
Straight-line rent receivable		34,603,457		28,911,861
Other loans		56,131,198		50,984,904
Other assets		39,248,606		23,057,868
Total Assets	\$	1,595,689,593	\$	1,348,813,709
Liabilities and Equity				
Liabilities				
Debt, net	\$	649,013,182	\$	369,969,691
Accounts payable and accrued expenses		57,665,722		35,974,314
Deferred revenue		23,576,661		23,136,926
Lease deposits and other obligations to tenants		27,769,799		20,156,716
Total liabilities		758,025,364		449,237,647
Equity				
Preferred stock, \$0.001 par value. Authorized 10,000,000				
shares; no shares outstanding		-		-
Common stock, \$0.001 par value. Authorized 150,000,000 issued and outstanding - 110,647,184 shares at September				
30, 2011 and 110,225,052 shares at December 31, 2010		110,647		110,225
Additional paid in capital		1,054,040,865		1,051,785,240
Distributions in excess of net income		(204,343,284)		(148,530,467)
Accumulated other comprehensive income (loss)		(11,982,095)		(3,640,751)
Treasury shares, at cost		(262,343)		(262,343)
Total Medical Properties Trust, Inc. stockholders' equity		837,563,790		899,461,904
Non-controlling interests		100,439		114,158
Total Equity	-	837,664,229	-	899,576,062
•	Φ.		Φ.	
Total Liabilities and Equity	\$	1,595,689,593	\$	1,348,813,709



## ACQUISITIONS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2011

Name	Location	Location Property Type			
Gilbert Hospital	Gilbert, AZ	General Acute Care	\$	17,100,000	
Atrium Medical Center	Corinth, TX	LTACH		30,000,000	
Bayonne Medical Center	Bayonne, NJ	General Acute Care		58,000,000	
Alvarado Hospital	San Diego, CA	General Acute Care		70,000,000	
Northland LTACH Hospital	Kansas City, MO	LTACH		19,478,409	
DeSoto Specialty Hospital	DeSoto, TX	LTACH		18,025,608	
Warm Springs Specialty Hospital of New Braunfels	New Braunfels, TX	LTACH		13,400,000	
				_	
<b>Total Investments</b>			\$	226,004,017	







# **Medical Properties Trust**

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