Investing in the future of healthcare.



**Medical Properties Trust** 

# FOURTH QUARTER 2011

**SUPPLEMENTAL INFORMATION** 



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The information in this supplemental information package should be read in conjunction with the Company's Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K and other information filed with the Securities and Exchange Commission. You can access these documents free of charge at www.sec.gov and from the Company's website at www.medicalpropertiestrust. com. The information contained on the Company's website is not incorporated by reference into, and should not be considered a part of, this supplemental package.

For more information, please contact Charles Lambert, Finance Director at (205) 397-8897.









# **Company Information**

**Headquarters:** Medical Properties Trust, Inc.

1000 Urban Center Drive, Suite 501

Birmingham, AL 35242 (205) 969-3755 Fax: (205) 969-3756

**Website:** www.medicalpropertiestrust.com

**Executive Officers:** Edward K. Aldag, Jr., Chairman, President and Chief Executive Officer

R. Steven Hamner, Executive Vice President and Chief Financial Officer

Emmett E. McLean, Executive Vice President, Chief Operating Officer, Secretary and Treasurer

Investor Relations: Medical Properties Trust, Inc.

1000 Urban Center Drive, Suite 501

Birmingham, AL 35242 Attn: Charles Lambert (205) 397-8897

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#### MEDICAL PROPERTIES TRUST, INC. AND SUBSIDIARIES

Reconciliation of Net Income to Funds From Operations (Unaudited)

Participating securities' share in earnings   (229,415)   (259,595)   (1,089,841)   (1,089,775)   (1,089,841)	
Net income attributable to MPT common stockholders   12,692,077   10,593,183   26,535,892   2.2     Participating securities' share in earnings   (229,415)   (259,595)   (1,089,841)   (.0     Net income, less participating securities' share in earnings   12,462,662   10,333,588   25,446,051   \$ 2     Depreciation and amortization   2     Continuing operations   9,149,641   6,062,701   32,900,509   22     Discontinued operations   881,611   450,181   1,808,775   .0     Gain on sale of real estate   (5,426,067)   (2,894,547)   (5,431,391)   (10,400,000)   (1,400,000)     Real estate impairment charge   - 564,005   .0     Funds from operations   \$ 17,067,847   \$ 13,951,923   \$ 55,287,949   \$ 30     Write-off of straight line rent   2,470,436   998,822   2,470,436   .0     Acquisition costs   998,530   712,858   4,184,463   .0     Debt refinancing costs   - 159,353   14,214,036   .0     Executive severance   - 1   .0   .0     Loan impairment charge   - 1   .0   .0     Write-off of other receivables   - 2,400,000   1,845,966   .0     Normalized funds from operations   \$ 20,536,813   \$ 18,222,956   \$ 78,002,850   \$ 66     Share-based compensation   1,690,793   1,365,890   6,983,471   .0     Continuing conditions   .0   .0     Share-based compensation   1,690,793   1,365,890   6,983,471   .0     Continuing conditions   .0   .0     Share-based compensation   1,690,793   1,365,890   6,983,471   .0     Continuing conditions   .0   .0     Share-based compensation   .1,690,793   .1,365,890   .0     Additional rent received in advance (B)   .0   .0     Straight-line rent revenue   .1,157,884   \$ 18,632,942   \$ 79,970,881   \$ 8	2,913,231 ,254,083) ,659,148
Net income attributable to MPT common stockholders	,254,083) ,659,148
Participating securities' share in earnings   (229,415)   (259,595)   (1,089,841)   (1,089,775)   (1,089,841)   (1,089,841)   (1,089,841)	,254,083) ,659,148
Net income, less participating securities' share in earnings   12,462,662   10,333,588   25,446,051   \$ 2	2,830,002
Depreciation and amortization   Continuing operations   9,149,641   6,062,701   32,900,509   22	2,830,002
Continuing operations   9,149,641   6,062,701   32,900,509   22	
Discontinued operations         881,611         450,181         1,808,775           Gain on sale of real estate         (5,426,067)         (2,894,547)         (5,431,391)         (10           Real estate impairment charge         -         -         -         564,005           Funds from operations         \$ 17,067,847         \$ 13,951,923         \$ 55,287,949         \$ 36           Write-off of straight line rent         2,470,436         998,822         2,470,436         2           Acquisition costs         998,530         712,858         4,184,463         2           Debt refinancing costs         -         159,353         14,214,036         6           Executive severance         -         -         -         -         -           Loan impairment charge         - <t< td=""><td></td></t<>	
Gain on sale of real estate         (5,426,067)         (2,894,547)         (5,431,391)         (10           Real estate impairment charge         -         -         -         564,005         -           Funds from operations         \$ 17,067,847         \$ 13,951,923         \$ 55,287,949         \$ 36           Write-off of straight line rent         2,470,436         998,822         2,470,436         2           Acquisition costs         998,530         712,858         4,184,463         2           Debt refinancing costs         -         159,353         14,214,036         6           Executive severance         -         -         -         -         -           Loan impairment charge         -<	,008,114
Real estate impairment charge         -         -         564,005           Funds from operations         \$ 17,067,847         \$ 13,951,923         \$ 55,287,949         \$ 36           Write-off of straight line rent         2,470,436         998,822         2,470,436         4           Acquisition costs         998,530         712,858         4,184,463         7           Debt refinancing costs         -         159,353         14,214,036         6           Executive severance         -         -         -         -         -           Loan impairment charge         - </td <td></td>	
Funds from operations \$ 17,067,847 \$ 13,951,923 \$ 55,287,949 \$ 36  Write-off of straight line rent 2,470,436 998,822 2,470,436 2  Acquisition costs 998,530 712,858 4,184,463 2  Debt refinancing costs - 159,353 14,214,036 6  Executive severance - 159,353 14,214,036 6  Executive severance - 2,400,000 1,845,966 2  Write-off of other receivables - 2,400,000 1,845,966 2  Share-based compensation \$ 20,536,813 \$ 18,222,956 \$ 78,002,850 \$ 66  Share-based compensation 1,690,793 1,365,890 6,983,471 2  Debt costs amortization 766,608 989,934 3,537,876 4  Additional rent received in advance (B) (300,000) (300,000) (1,200,000) Straight-line rent revenue (1,536,330) (1,645,838) (7,353,316) (4,645,838) (4,64	),566,279)
Write-off of straight line rent       2,470,436       998,822       2,470,436         Acquisition costs       998,530       712,858       4,184,463         Debt refinancing costs       -       159,353       14,214,036       6         Executive severance       -       -       -       -       -         Loan impairment charge       -       -       -       -       -       12         Write-off of other receivables       -       2,400,000       1,845,966       -       -       -       -       12         Normalized funds from operations       \$ 20,536,813       \$ 18,222,956       \$ 78,002,850       \$ 66         Share-based compensation       1,690,793       1,365,890       6,983,471       2         Debt costs amortization       766,608       989,934       3,537,876       4         Additional rent received in advance (B)       (300,000)       (300,000)       (1,200,000)       9         Straight-line rent revenue       (1,536,330)       (1,645,838)       (7,353,316)       (6         Adjusted funds from operations       \$ 21,157,884       \$ 18,632,942       \$ 79,970,881       \$ 8	
Acquisition costs         998,530         712,858         4,184,463         7.2.2.2.2.2.2.2.2.2.2.2.2.2.2.2.2.2.2.2	5,930,985
Debt refinancing costs         -         159,353         14,214,036         0           Executive severance         -	,693,871
Executive severance	,026,490
Loan impairment charge	,715,638
Write-off of other receivables         -         2,400,000         1,845,966         2           Normalized funds from operations         \$ 20,536,813         \$ 18,222,956         \$ 78,002,850         \$ 66           Share-based compensation         1,690,793         1,365,890         6,983,471         2           Debt costs amortization         766,608         989,934         3,537,876         4           Additional rent received in advance (B)         (300,000)         (300,000)         (1,200,000)         9           Straight-line rent revenue         (1,536,330)         (1,645,838)         (7,353,316)         (6           Adjusted funds from operations         \$ 21,157,884         \$ 18,632,942         \$ 79,970,881         \$ 8	,830,221
Normalized funds from operations         \$ 20,536,813         \$ 18,222,956         \$ 78,002,850         \$ 66           Share-based compensation         1,690,793         1,365,890         6,983,471         2           Debt costs amortization         766,608         989,934         3,537,876         4           Additional rent received in advance (B)         (300,000)         (300,000)         (1,200,000)         6           Straight-line rent revenue         (1,536,330)         (1,645,838)         (7,353,316)         (6           Adjusted funds from operations         \$ 21,157,884         \$ 18,632,942         \$ 79,970,881         \$ 8	2,000,000
Share-based compensation         1,690,793         1,365,890         6,983,471         2           Debt costs amortization         766,608         989,934         3,537,876         4           Additional rent received in advance (B)         (300,000)         (300,000)         (1,200,000)         5           Straight-line rent revenue         (1,536,330)         (1,645,838)         (7,353,316)         (4           Adjusted funds from operations         21,157,884         18,632,942         79,970,881         \$           Per diluted share data:	2,400,000
Debt costs amortization         766,608         989,934         3,537,876         4           Additional rent received in advance (B)         (300,000)         (300,000)         (1,200,000)         9           Straight-line rent revenue         (1,536,330)         (1,645,838)         (7,353,316)         (c           Adjusted funds from operations         \$ 21,157,884         \$ 18,632,942         \$ 79,970,881         \$ 8	5,597,205
Additional rent received in advance (B) (300,000) (300,000) (1,200,000) (90,000) (1,200,00	,695,239
Straight-line rent revenue         (1,536,330)         (1,645,838)         (7,353,316)         (4           Adjusted funds from operations         \$ 21,157,884         \$ 18,632,942         \$ 79,970,881         \$ 8           Per diluted share data:	,722,027
Adjusted funds from operations \$ 21,157,884 \$ 18,632,942 \$ 79,970,881 \$ 8.  Per diluted share data:	,400,000
Per diluted share data:	,931,602)
	,482,869
Net income, less participating securities' share in earnings \$ 0.11 \$ 0.09 \$ 0.23 \$	0.22
Depreciation and amortization	0.22
Continuing operations 0.08 0.06 0.30	0.22
Discontinued operations 0.01 - 0.02	0.03
Gain on sale of real estate $(0.05)$ $(0.02)$ $(0.05)$	(0.10)
Real estate impairment charge	-
Funds from operations \$ 0.15 \$ 0.13 \$ 0.50 \$	0.37
Write-off of straight line rent 0.03 0.01 0.02	0.03
Acquisition costs 0.01 0.01 0.04	0.02
Debt refinancing costs 0.13	0.07
Executive severance	0.03
Loan impairment charge	0.12
Write-off of other receivables - 0.02 0.02	0.02
Normalized funds from operations \$ 0.19 \$ 0.17 \$ 0.71 \$	0.66
Share-based compensation 0.01 0.01 0.06	0.06
Debt costs amortization 0.01 - 0.03	0.05
Additional rent received in advance (B) (0.01)	0.09
Straight-line rent revenue         (0.02)         (0.01)         (0.07)	(0.05)
Adjusted funds from operations \$ 0.19 \\$ 0.17 \\$ 0.72 \\$	0.81

- (A) Financials have been restated to reclass the operating results of certain properties sold in 2011 to discontinued operations.
- (B) Represents additional rent from one tenant in advance of when we can recognize as revenue for accounting purposes. This additional rent is being recorded to revenue on a straight-line basis over the lease life.

This additional rent is being recorded to revenue on a straignt-line basis over the lease life.

Funds from operations, or FFO, represents net income (computed in accordance with GAAP), excluding gains (or losses) from sales of property, plus real estate related depreciation and amortization (excluding amortization of loan origination costs) and after adjustments for unconsolidated partnerships and joint ventures. Management considers funds from operations a useful additional measure of performance for an equity REIT because it facilitates an understanding of the operating performance of our properties without giving effect to real estate depreciation and amortization, which assumes that the value of real estates assets diminishes predictably over time. Since real estate values have historically rise no fallen with market conditions, we believe that funds from operations provides a meaningful supplemental indication of our performance. We compute funds from operations in accordance with standards established by the Board of Governors of the National Association of Real Estate Investment Trusts, or NAREIT, in it is March 1995 White Paper (as amended in November 1999 and April 2002), which may differ from the methodology for calculating funds from operations utilized by other equity REITs and, accordingly, may not be comparable to such other REITs. FFO does not represent amounts available for management's discretionary use because of needed capital replacement or expansion, debt service obligations, or other commitments and uncertainties, nor is it indicative of funds available to fund our cash needs, including our ability to make distributions. Funds from operations should not be considered as an alternative to net income (loss) (computed in accordance with GAAP) as indicators of our financial performance or to cash flow from operating activities (computed in accordance with GAAP) as an indicator of our liquidity.

We calculate adjusted funds from operations, or AFFO, by subtracting from or adding to normalized FFO (i) straight-line rent revenue, (ii) non-cash share-based compensation expense, and (iii) amortization of deferred financing costs. AFFO is an operating measurement that we use to analyze our results of operations based on the receipt, rather than the accrual, of our rental revenue and on certain other adjustments. We believe that this is an important measurement because our leases generally have significant contractual escalations of base rents and therefore result in recognition of rental income that is not collected until future periods, and costs that are deferred or are non-cash charges. Our calculation of AFFO may not be comparable to AFFO or similarly titled measures reported by other REITs. AFFO should not be considered as an alternative to net income (calculated pursuant to GAAP) as an indicator of our results of operations or to cash flow from operating activities (calculated pursuant to GAAP) as an indicator of our liquidity.



#### INVESTMENT AND REVENUE BY ASSET TYPE, OPERATOR AND BY STATE

#### <u>Investments and Revenue by Asset Type - As of December 31, 2011</u>

	Total Invested Assets	Percentage of Total Assets	Total Revenue	Percentage of Total Revenue
General Acute Care Hospitals	\$ 948,354,481	58.5%	\$ 87,922,121	61.3%
Long-Term Acute Care Hospitals	343,882,959	21.2%	35,615,274	24.9%
Medical Office Buildings	15,795,436	1.0%	1,731,018	1.2%
Rehabilitation Hospitals	160,678,150	9.9%	16,389,152	11.4%
Wellness Centers	15,624,817	1.0%	1,661,352	1.2%
Net other assets	 137,537,876	8.4%	 -	
Total	\$ 1,621,873,719	100.0%	\$ 143,318,917	100.0%

#### Investments and Revenue by Operator - As of December 31, 2011

	<b>Total Invested</b>		Percentage		Total	Percentage
		Assets	of Total Assets		Revenue	of Total Revenue*
Prime Healthcare	\$	410,081,528	25.3%	\$	43,147,291	30.1%
IJKG/HUMC		128,050,000	7.9%		7,415,933	5.2%
Vibra Healthcare, LLC		127,447,241	7.9%		17,183,091	12.0%
Kindred Healthcare, Inc.		83,434,567	5.1%		8,243,418	5.8%
HealthSouth		75,967,571	4.7%		7,378,298	5.1%
15 other operators		659,354,936	40.7%		59,950,886	41.8%
Net other assets		137,537,876	8.4%		-	
Total	\$	1,621,873,719	100.0%	\$	143,318,917	100.0%

<sup>\*</sup> On an annual run-rate basis, Prime Healthcare represents 28.3% of total revenue.

#### **Investment and Revenue by State - As of December 31, 2011**

	<b>Total Invested</b>		Percentage		Total	Percentage
		Assets	of Total Assets		Revenue	of Total Revenue
California	\$	435,192,028	26.8%	\$	46,760,229	32.6%
Texas		368,447,897	22.7%		34,145,590	23.8%
New Jersey		128,050,000	7.9%		7,415,933	5.2%
Utah		66,355,303	4.1%		6,600,064	4.6%
Missouri		60,921,029	3.8%		5,969,714	4.2%
16 other states		425,369,586	26.2%		42,427,387	29.6%
Net other assets		137,537,876	8.5%		-	<del>-</del>
Total	\$	1,621,873,719	100.0%	\$	143,318,917	100.0%



### LEASE MATURITY SCHEDULE - AS OF December 31, 2011

-			•		
Pe	rcei	nt a	nt'	to	tal

Total portfolio (1)	<b>Total leases</b>	Base rent (2)	base rent
2012	3	\$ 2,810,220	2.3%
2013	-	-	0.0%
2014	2	4,770,708	4.0%
2015	2	3,940,954	3.3%
2016	1	2,250,000	1.9%
2017	1	1,861,601	1.5%
2018	6	12,901,435	10.7%
2019	8	9,692,443	8.1%
2020	1	1,019,335	0.8%
2021	9	25,610,619	21.3%
Thereafter	22	 55,420,128	46.1%
_	55	\$ 120,277,443	100%

- (1) Excludes our River Oaks facility, as it is currently under re-development and not subject to lease and our Florence and Emerus facilities that are under development.
- (2) The most recent monthly base rent annualized. Base rent does not include tenant recoveries, additional rents and other lease-related adjustments to revenue (i.e., straight-line rents and deferred revenues).



#### **DEBT SUMMARY AS OF December 31, 2011**

Instrument	Rate Type	Rate	Balance	2012	2013	2014 2015		2016	Thereafter
6.875% Notes Due 2021	Fixed	6.88%	\$ 450,000,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 450,000,000
BB&T Revolver	Variable	1.74%	39,600,000	39,600,000	-	-	-	-	-
2011 Credit Facility Revolver	Variable	3.10% (1)	50,000,000	-	-	-	50,000,000	-	-
2016 Unsecured Notes	Fixed	5.59% (2)	125,000,000	-	-	-	-	125,000,000	-
2008 Exchangeable Notes	Fixed	9.25%	11,000,000	-	11,000,000	-	-	-	-
Northland - Mortgage Capital Term Loan	Fixed	6.20%	14,429,270	231,787	249,384	265,521	282,701	298,582	13,101,295
		<u>.:</u>	\$ 690,029,270	\$ 39,831,787	\$11,249,384	\$265,521	\$ 50,282,701	\$ 125,298,582	\$ 463,101,295
		Debt Discount	(180,289)						
		<u>;</u> =	\$ 689,848,981						

<sup>(1)</sup> Represents a \$330 million unsecured revolving credit facility with spreads over LIBOR ranging from 2.60% to 3.40%. The \$50,000,000 balance was repaid on January 6, 2012.



<sup>(2)</sup> Represents the weighted-average rate for four traunches of the Notes at December 31, 2011 factoring in interest rate swaps in effect at that time. The Company has entered into two swap agreements which began in July and October 2011. Effective July 31, 2011, the Company is paying 5.507% on \$65 million of the Notes and effective October 31, 2011, the Company is paying 5.675% on \$60 million of Notes.

#### MEDICAL PROPERTIES TRUST, INC. AND SUBSIDIARIES

#### **Consolidated Balance Sheets**

	De	cember 31, 2011	December 31, 2010		
Assets		(Unaudited)		(A)	
Real estate assets					
Land, buildings and improvements, and intangible lease assets	\$	1,275,398,732	\$	990,548,549	
Real estate held for sale		-		37,513,429	
Mortgage loans		165,000,000		165,000,000	
Gross investment in real estate assets		1,440,398,732		1,193,061,978	
Accumulated depreciation and amortization		(103,737,665)		(71,787,046)	
Net investment in real estate assets		1,336,661,067		1,121,274,932	
Cash and cash equivalents		102,725,906		98,408,509	
Interest and rent receivable		29,862,106		26,175,635	
Straight-line rent receivable		33,993,032		28,911,861	
Other loans		74,839,459		50,984,904	
Other assets		43,792,149		23,057,868	
Total Assets	\$	1,621,873,719	\$	1,348,813,709	
Liabilities and Equity					
Liabilities					
Debt, net	\$	689,848,981	\$	369,969,691	
Accounts payable and accrued expenses		51,124,723		35,974,314	
Deferred revenue		23,307,074		23,136,926	
Lease deposits and other obligations to tenants		28,777,787		20,156,716	
Total liabilities		793,058,565		449,237,647	
Equity					
Preferred stock, \$0.001 par value. Authorized 10,000,000 shares; no shares outstanding		-		_	
Common stock, \$0.001 par value. Authorized 150,000,000 shares;					
issued and outstanding - 110,786,183 shares at December 31,					
2011 and 110,225,052 shares at December 31, 2010		110,786		110,225	
Additional paid in capital		1,055,255,776		1,051,785,240	
Distributions in excess of net income		(214,058,258)		(148,530,467)	
Accumulated other comprehensive income (loss)		(12,230,807)		(3,640,751)	
Treasury shares, at cost		(262,343)		(262,343)	
Total Medical Properties Trust, Inc. stockholders' equity		828,815,154		899,461,904	
Non-controlling interests	_			114,158	
Total Equity		828,815,154		899,576,062	
Total Liabilities and Equity	\$	1,621,873,719	\$	1,348,813,709	

<sup>(</sup>A) Financials have been derived from the prior year audited financials, however, we have reclassed the real estate (including accumulated depreciation) of certain properties sold in 2011 to Real Estate Held for Sale.



### ACQUISITIONS FOR THE TWELVE MONTHS ENDED DECEMBER 31, 2011

Name	Location	Property Type	Investm	ent / Commitment
Gilbert Hospital	Gilbert, AZ	General Acute Care	\$	17,100,000
Atrium Medical Center	Corinth, TX	LTACH		30,000,000
Bayonne Medical Center	Bayonne, NJ	General Acute Care		58,000,000
Alvarado Hospital	San Diego, CA	General Acute Care		70,000,000
Northland LTACH Hospital	Kansas City, MO	LTACH		19,478,409
DeSoto Specialty Hospital	DeSoto, TX	LTACH		18,025,608
Warm Springs Specialty Hospital of New Braunfels	New Braunfels, TX	LTACH		13,400,000
Three Emerus Properties	San Antonio, TX	General Acute Care		30,000,000
Hoboken University Medical Center	Hoboken, NJ	General Acute Care		75,000,000
<b>Total Investments</b>			\$	331,004,017







## **Medical Properties Trust**

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